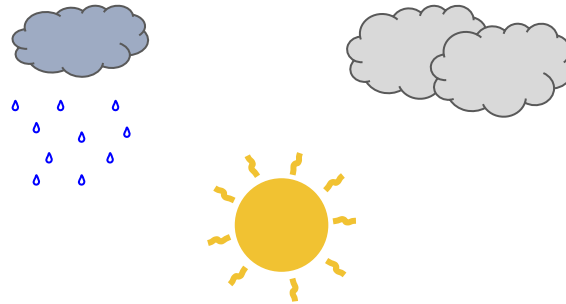


Prediction Market Equilibria via Substitutes and Complements



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INFORMS
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Outline

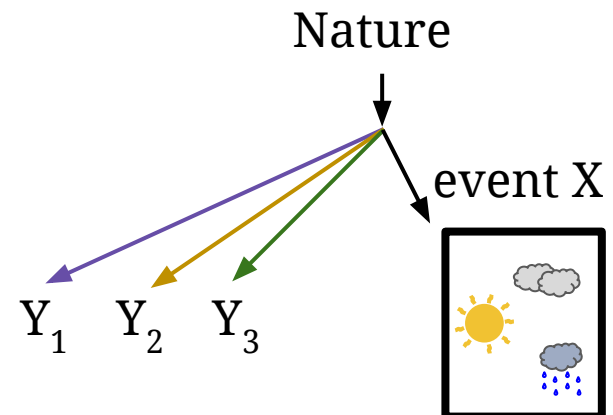
1. Background on prediction markets
2. Define substitutes and complements
3. Equilibria
4. Design of prediction markets

Information (in this talk)

Random variables X, Y_1, \dots, Y_n jointly distributed, known prior. (finite set of outcomes)

We care about X .

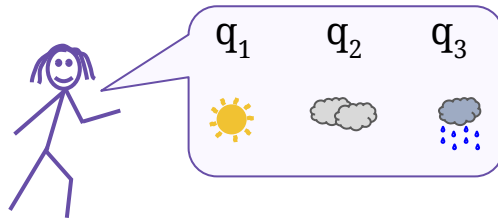
Y_i = “signal” (reveals info. about X).



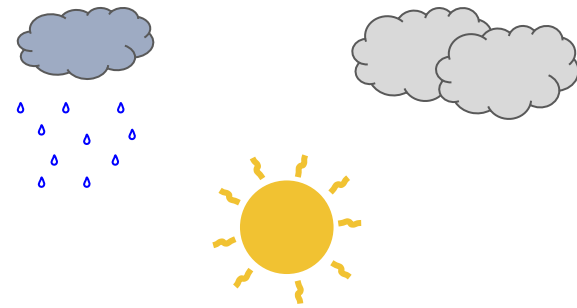
Proper scoring rules

1. Known prior p on X

2. Agent selects **prediction q**



2. Nature draws $x \sim p$



3. Agent gets score **$S(q, x)$** .

Proper scoring rule: optimal prediction is true belief.

Examples: (a) $S(q, x) = \log q(x)$.

(b) $S(q, x) = 2q(x) - \sum_{x'} q(x')^2$.

Prediction markets

Each agent has a signal Y_i .

Goal: aggregate into prediction about X **quickly**.

Y_1



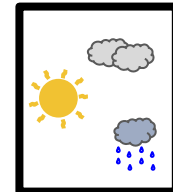
Y_2



Y_3



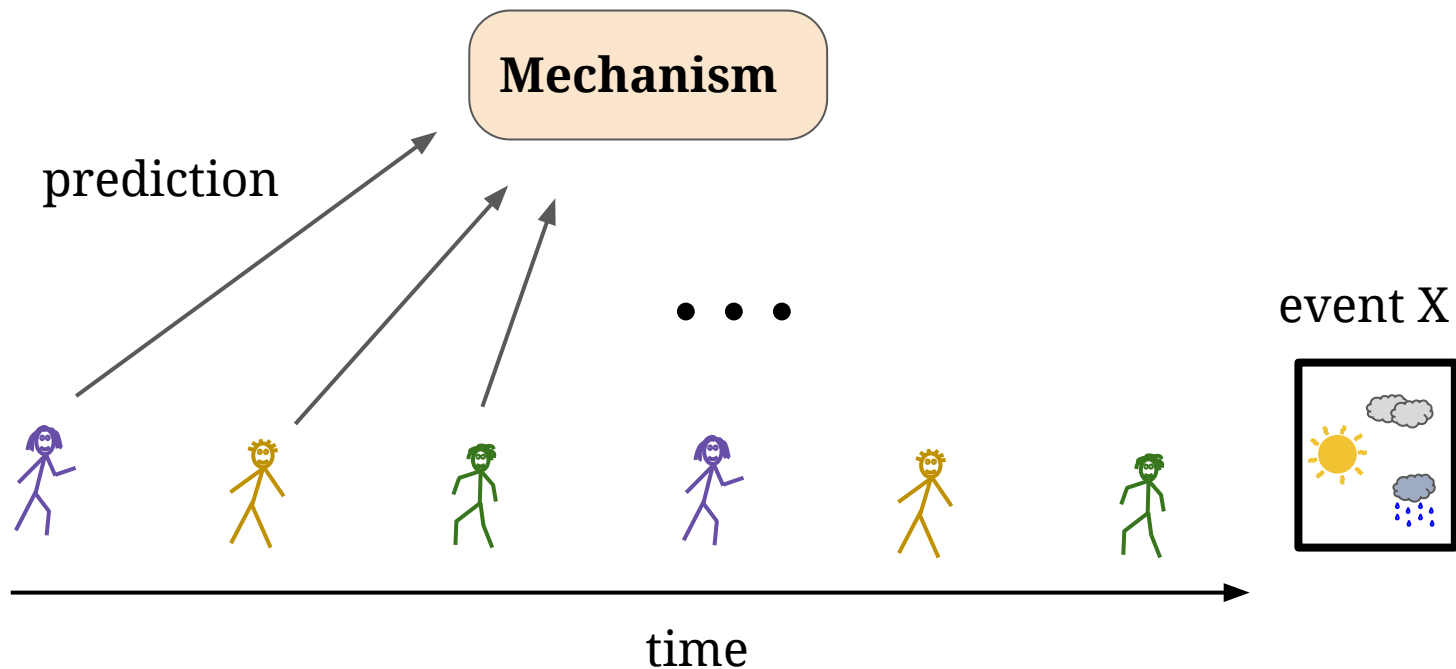
event X



Prediction markets

Each agent has a signal Y_i .

Goal: aggregate into prediction about X **quickly**.



Market scoring rule [Hanson 2003]*

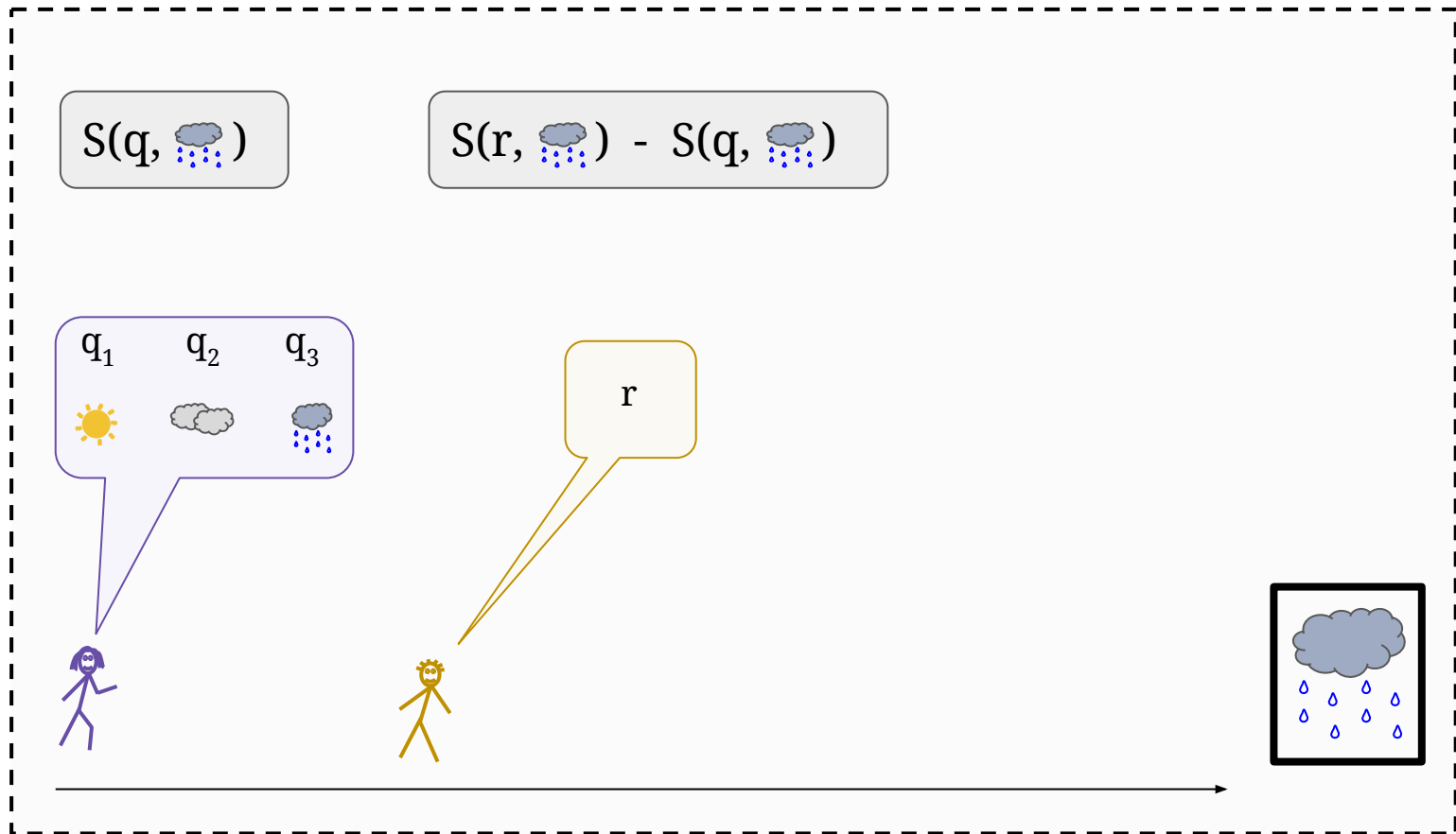
Only one participant: proper scoring rule! Truthful.



*can also be viewed as buying/selling shares [Abernethy+Chen+Wortmann-Vaughan 2013]

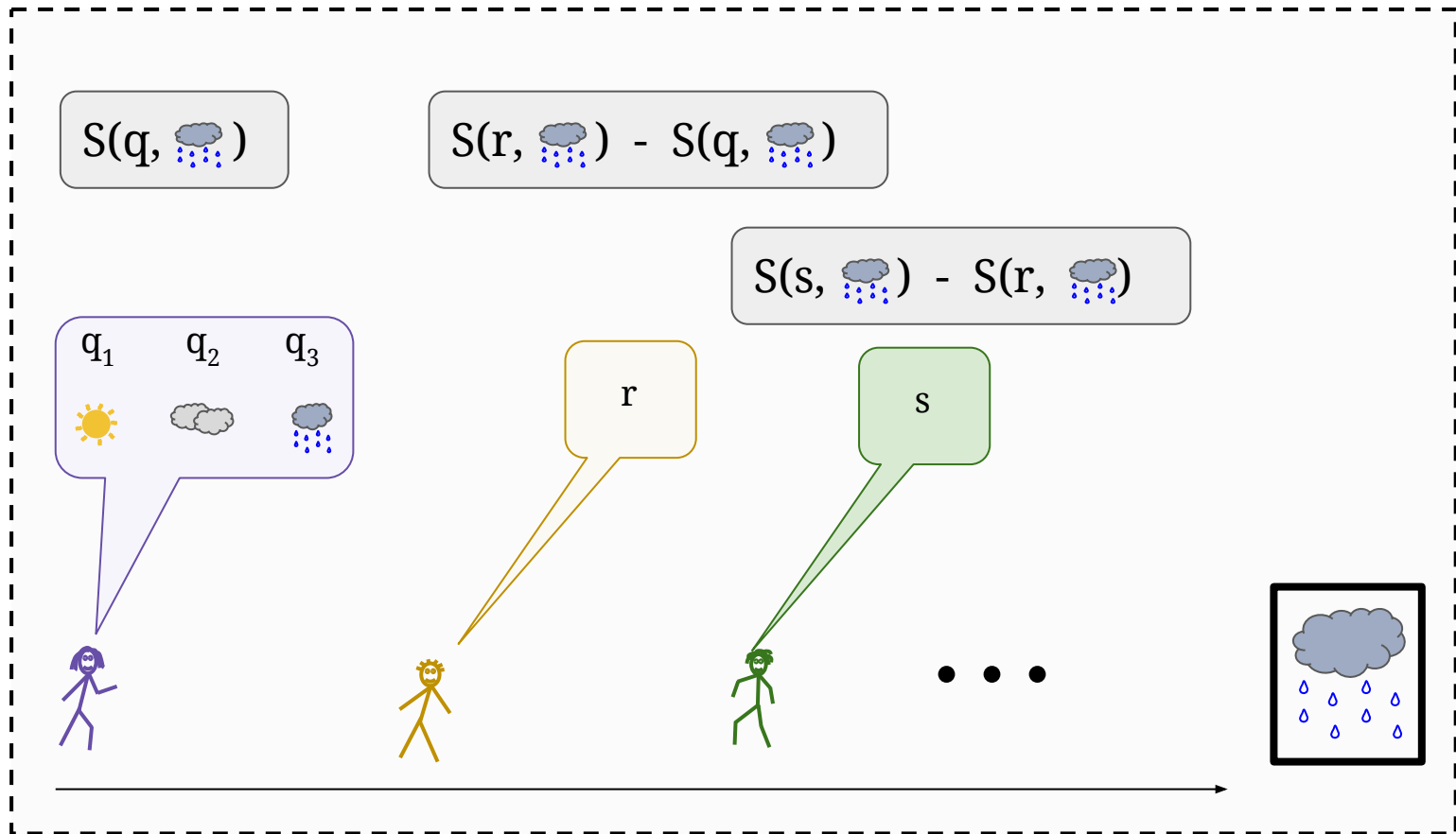
Market scoring rule [Hanson 2003]*

Two participants: “chained” scoring rule! Truthful.



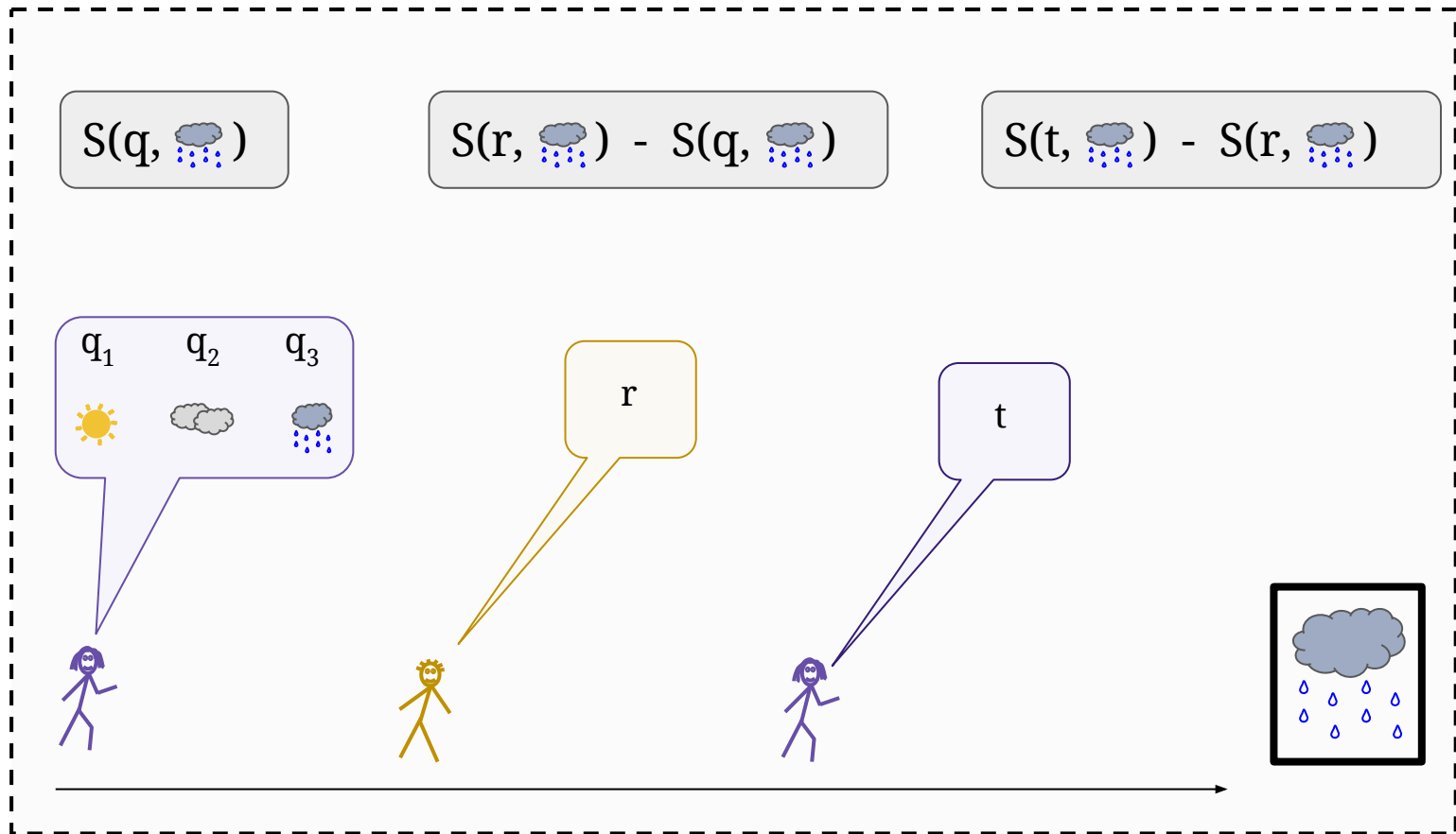
Market scoring rule [Hanson 2003]*

Many participants, each arriving only once: truthful.



Market scoring rule [Hanson 2003]

2 participants, 3 stages: **equilibria not understood!**



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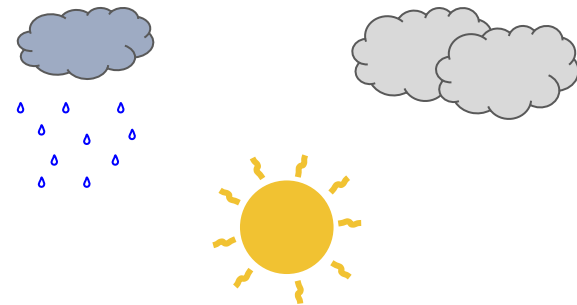
Value of information [Howard 1966]

1. Known prior p on X

2. Select decision d



2. Nature draws $x \sim p$



3. Get utility $u(d, x)$.

$V(\emptyset)$ = “expected utility when deciding optimally with **no signals**”

Value of information [Howard 1966]

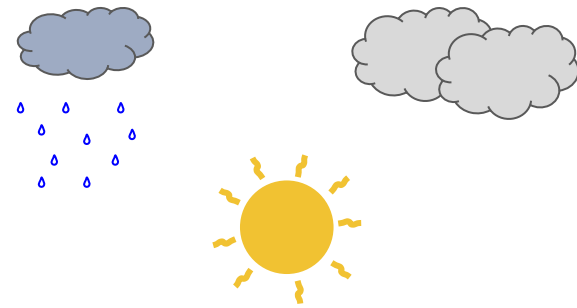
1. Known prior p on X

1.5. **Observe Y** , Bayesian update to p_y

2. Select decision d



2. Nature draws $x \sim p_y$



3. Get utility $u(d, x)$.

$V(\mathbf{Y})$ = “expected utility when deciding optimally after **observing Y** ”

Value of information [Howard 1966]

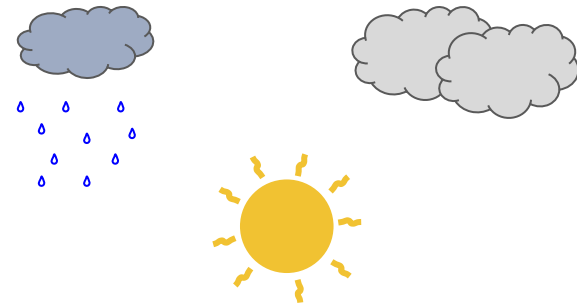
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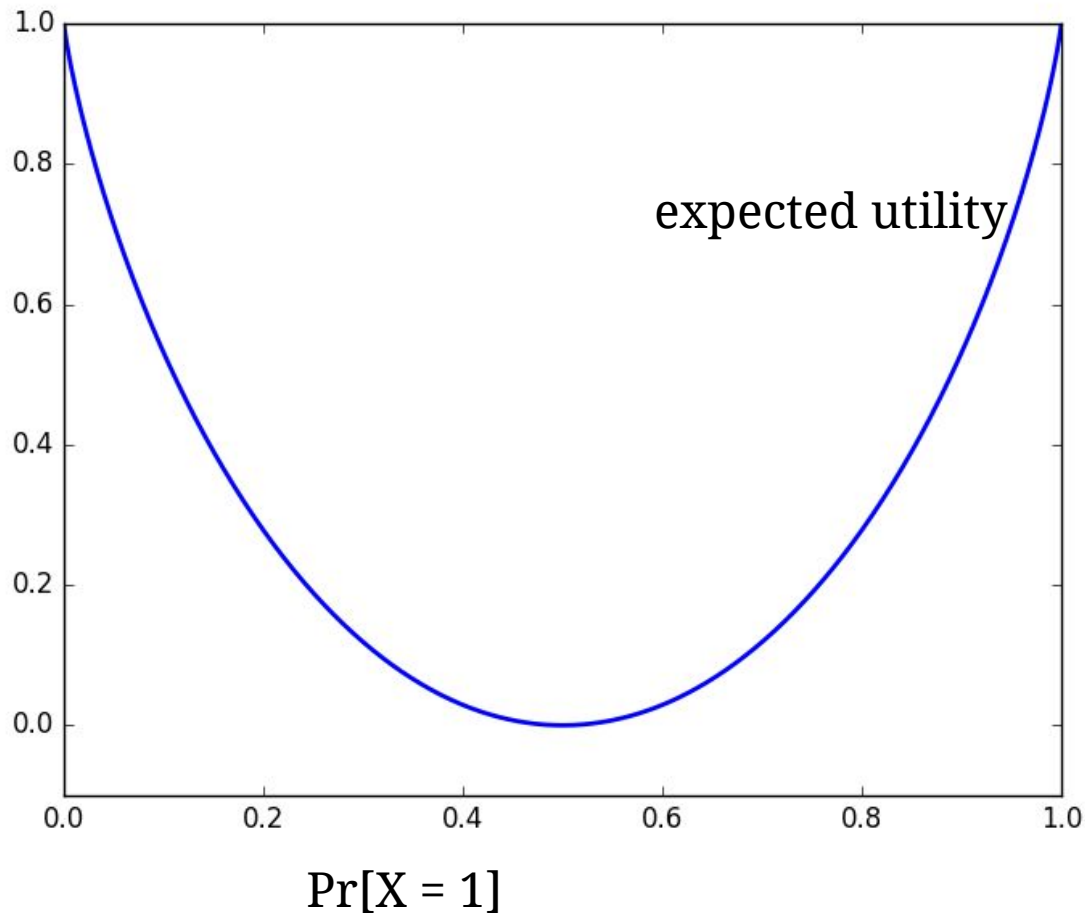
3. Get utility $u(d, x)$.

$V(\mathbf{Y})$ = “expected utility when deciding optimally after **observing Y** ”

$V(\mathbf{Y}) - V(\emptyset)$ = “marginal value of Y ”

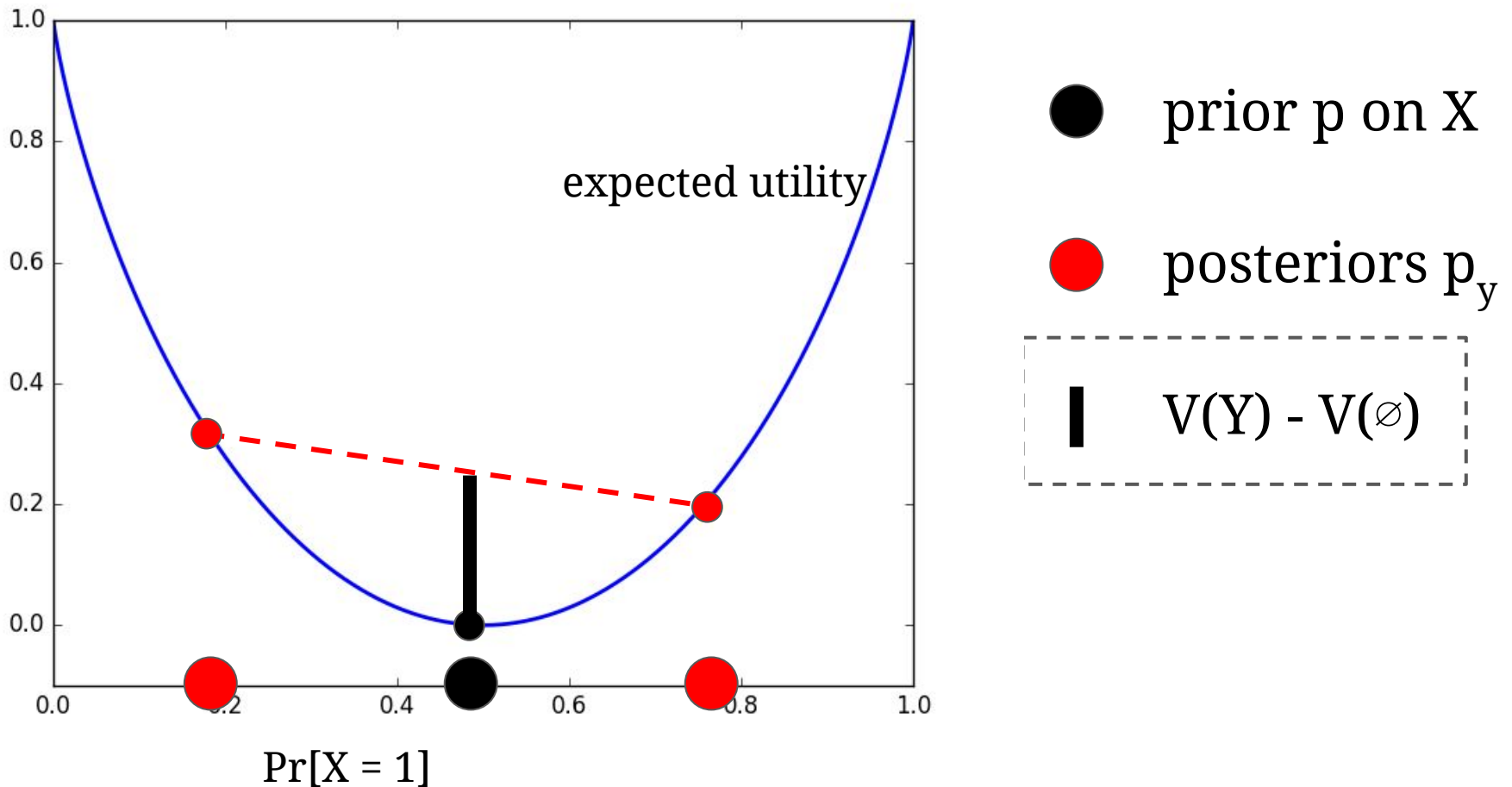
Decision problems \longleftrightarrow convex functions!

Example: proper scoring rule $S(q, \mathbf{x}) = \log q(\mathbf{x})$.



Decision problems \longleftrightarrow convex functions!

Example: proper scoring rule $S(q, \mathbf{x}) = \log q(\mathbf{x})$.



Our definitions

$Y_1 \dots Y_n$ are **substitutes** for u if V is **submodular**:

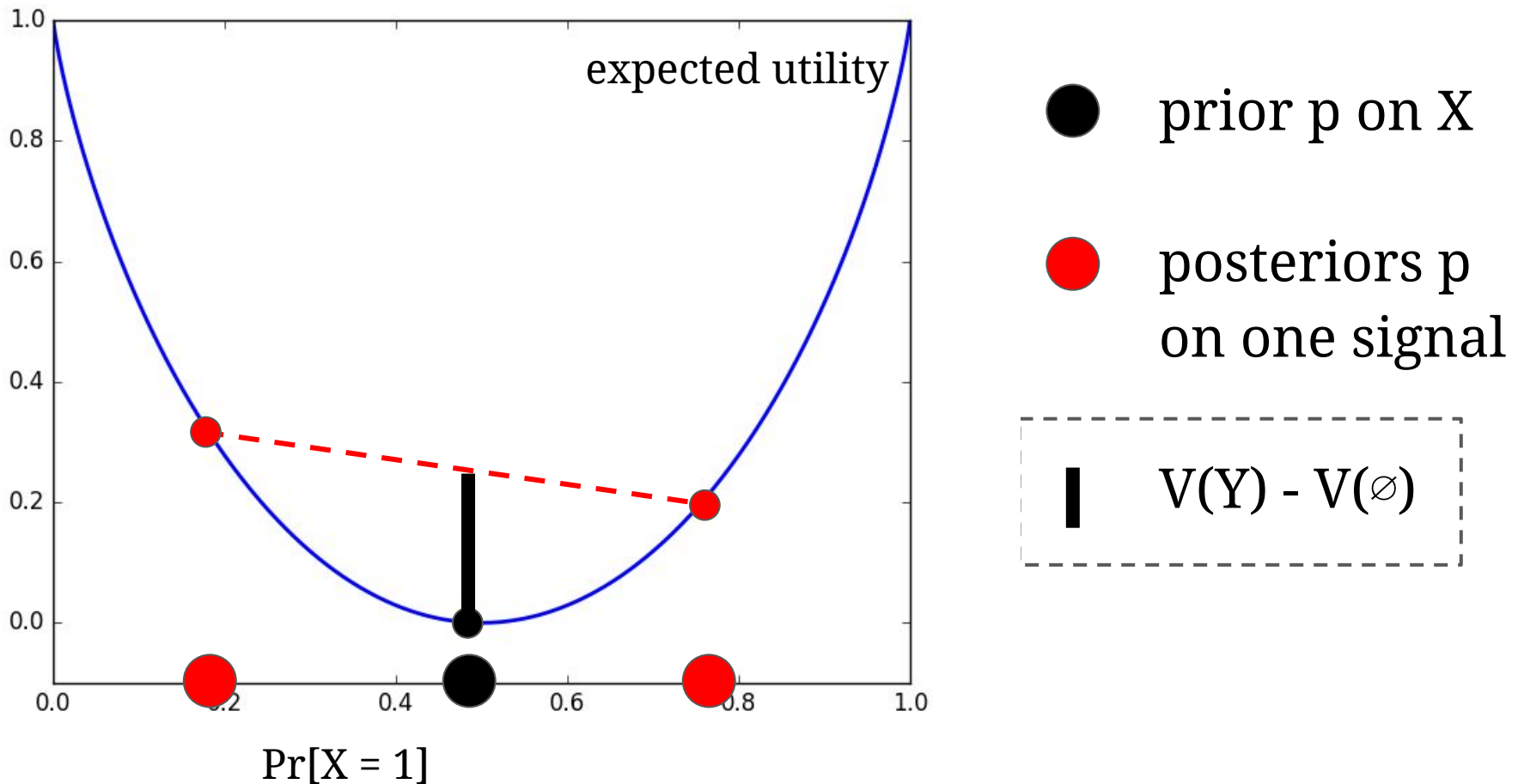
For $A \subseteq B \subseteq \{Y_1 \dots Y_n\}$,

$$V(A \cup \{Y_i\}) - V(A) \geq V(B \cup \{Y_i\}) - V(B).$$

- complements = supermodular
- depends on **both decision prob AND info structure**

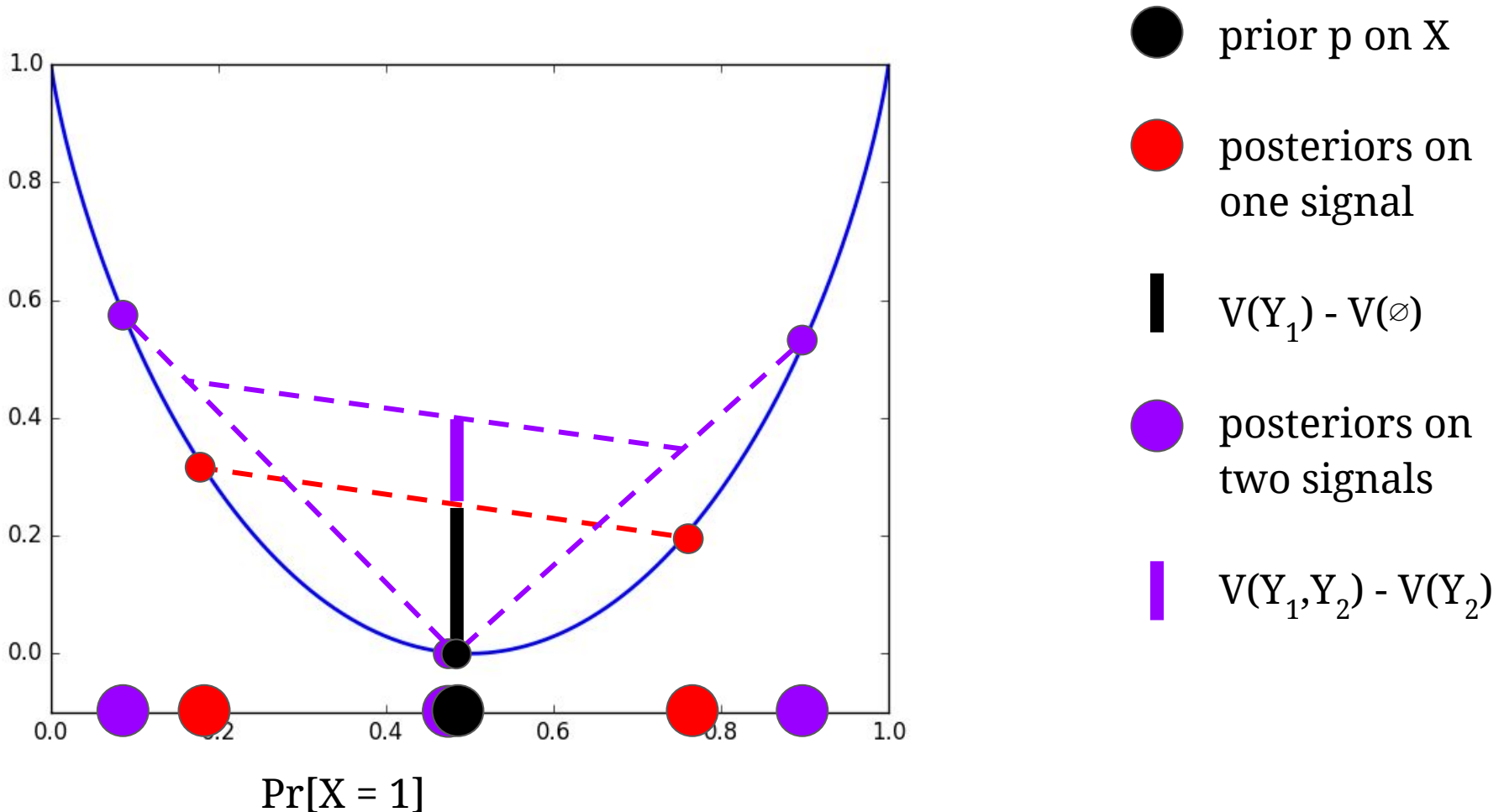
Visualizing an example of substitutes

Example: $S(q, \mathbf{x}) = \log q(\mathbf{x})$. Y_1, Y_2 i.i.d. conditioned on \mathbf{x} .

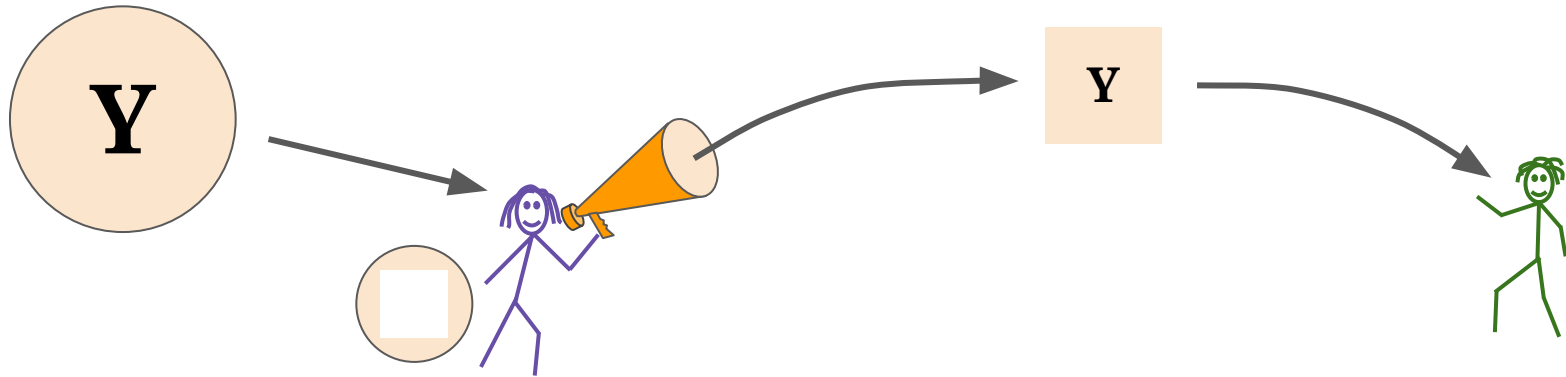


Visualizing an example of substitutes

Example: $S(q, \mathbf{x}) = \log q(\mathbf{x})$. Y_1, Y_2 i.i.d. conditioned on x .

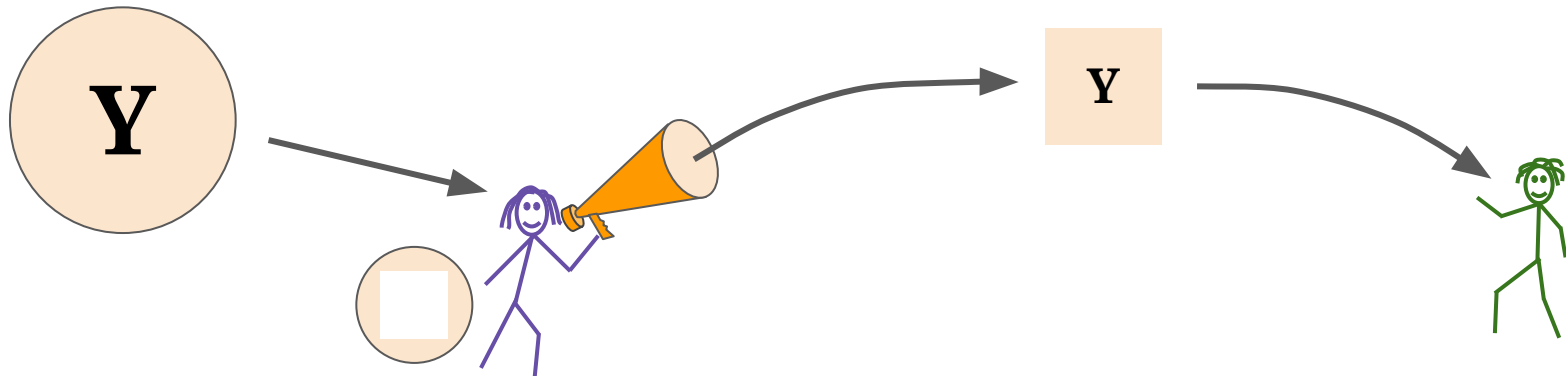


Roadblock: Information is divisible!



“Half the truth is often a great lie.”
- Benjamin Franklin

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Example: Alice observes entire stock market,
but strategically reports one stock’s performance.

Solution in a nutshell: require “diminishing marginal value” for
“pieces” of information.

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Known results on prediction markets

Known: for **log scoring rule**, if $Y_1 \dots Y_n$ are...

- conditionally independent on $X \Rightarrow$ “rush”.
[Chen+Dimitrov+Sami+Reeves+Pennock+Hanson+Fortnow+Gonen 2010]
- independent \Rightarrow “delay”.
[Gao+Zhang+Chen 2013]

Prediction markets results

Thm. If and only if signals are strong **substitutes**, the only equilibria are “**all rush**”.

(efficient market hypothesis \longleftrightarrow substitutes)

Thm. If and only if signals are strong **complements**, the only equilibria are “**all delay**”.

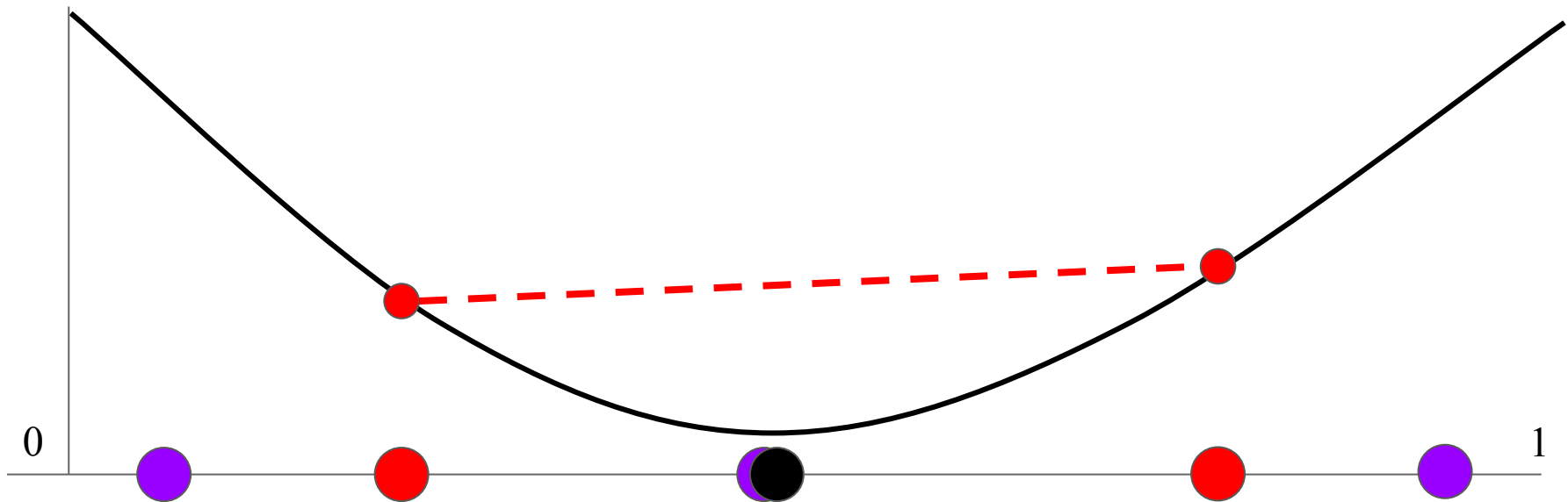
(market failure \longleftrightarrow complements)

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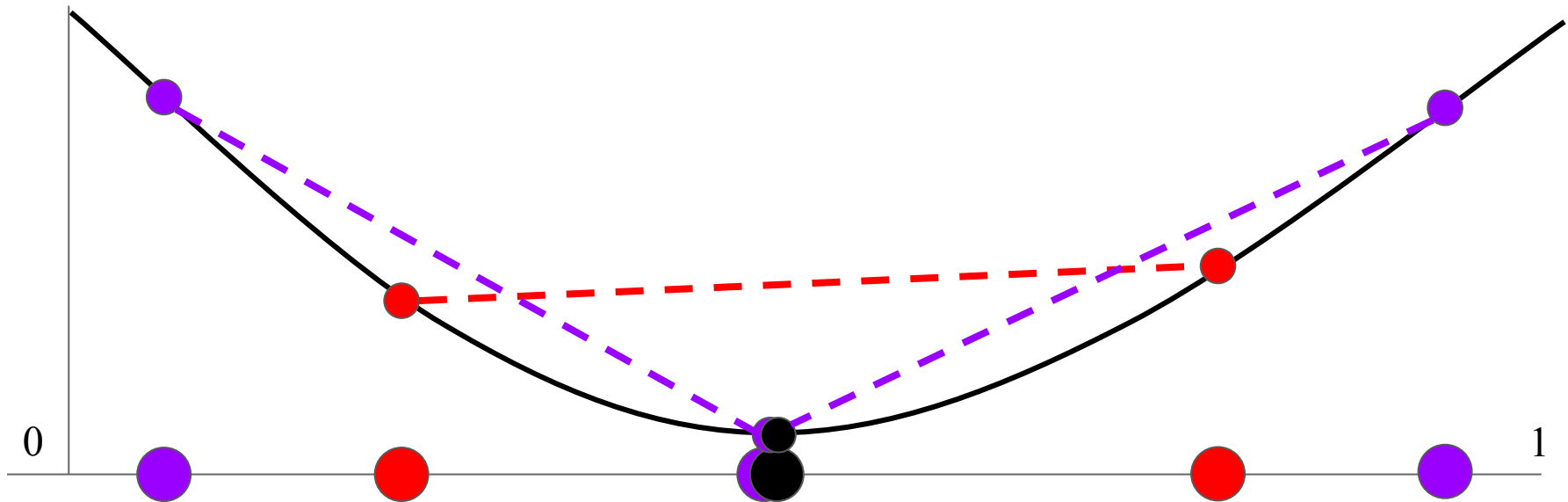
Designing for substitutes

- lots of curvature near the prior = high marginal value initially
- less curvature farther out = diminishing marginal value



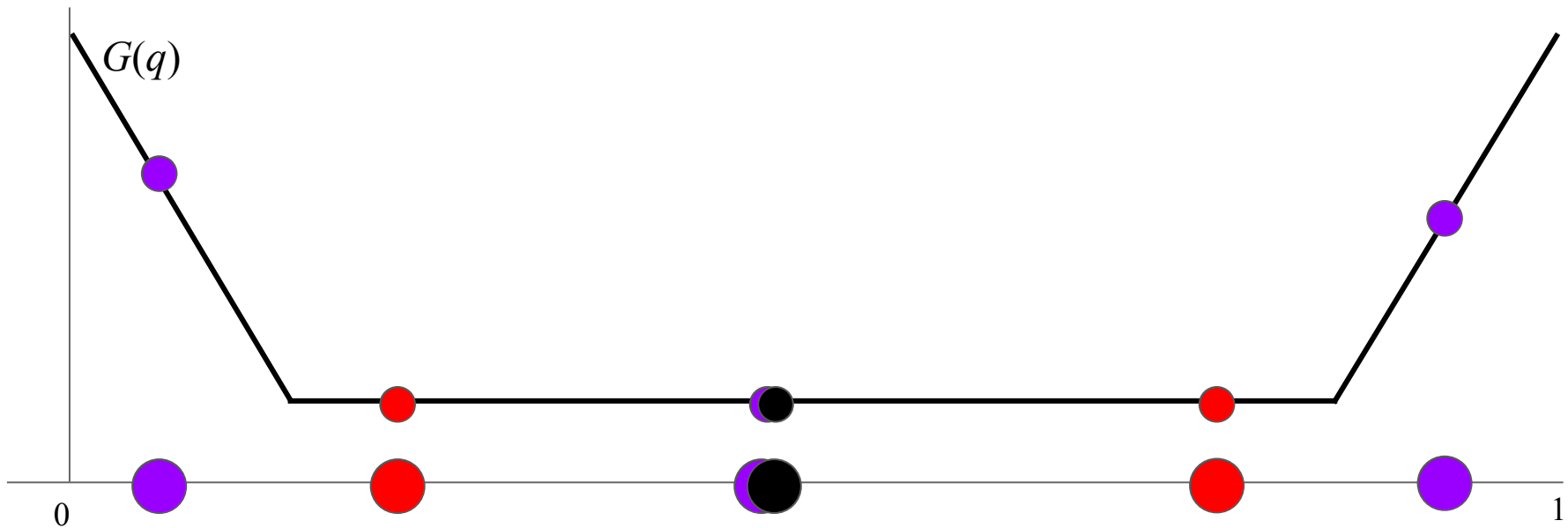
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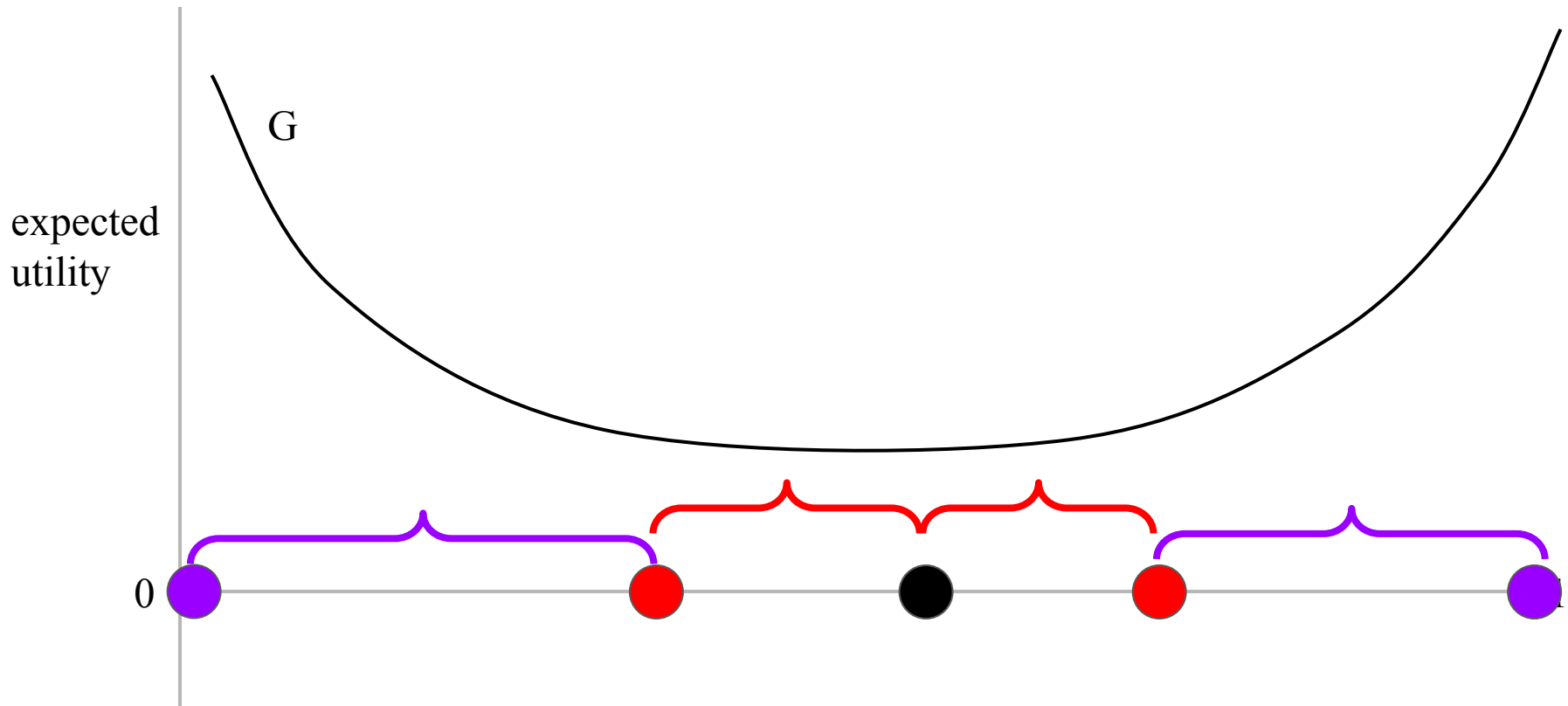
Substitutes are fragile

- For most signal structures, the **wrong scoring rule** can destroy substitutability



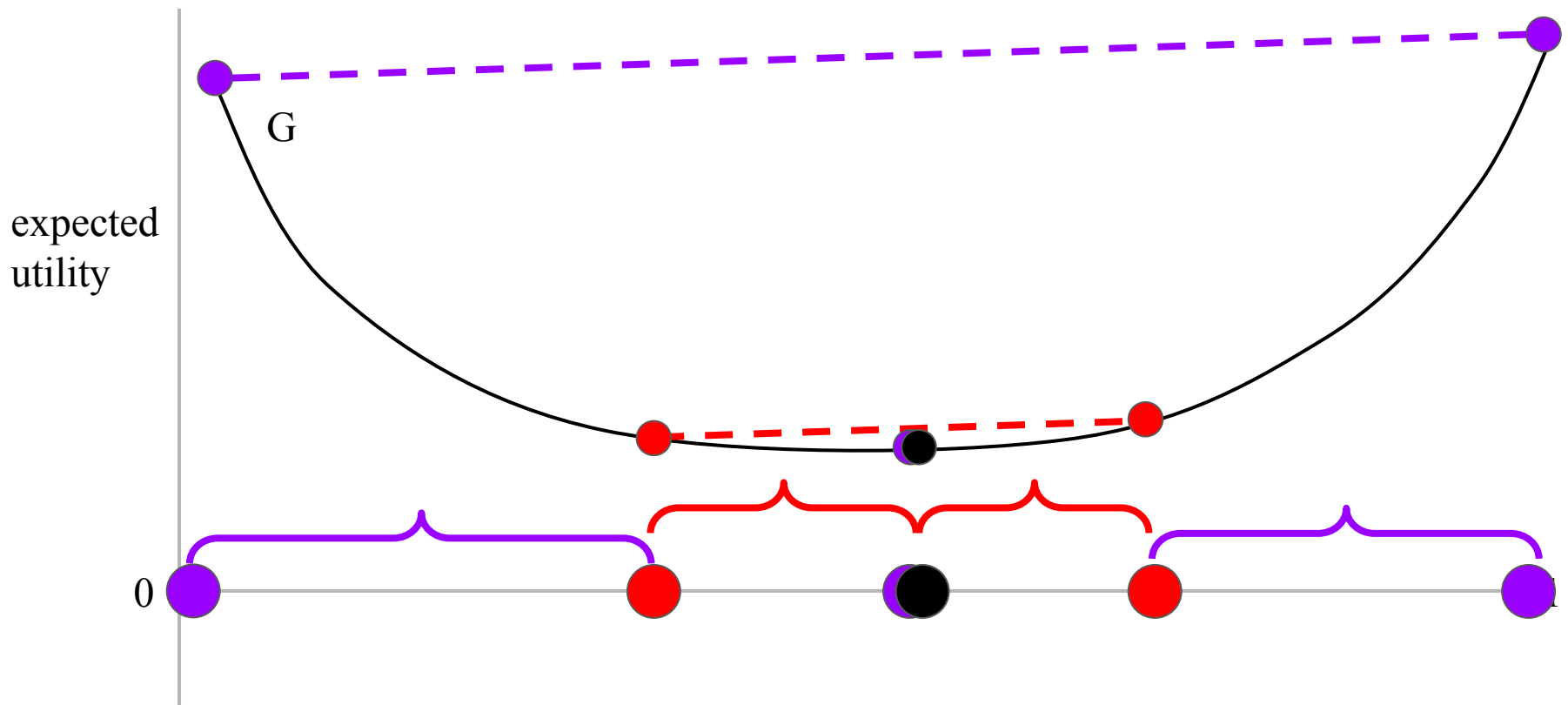
Complements are robust

- For some signal structures, it is **difficult or impossible** to design for substitutability



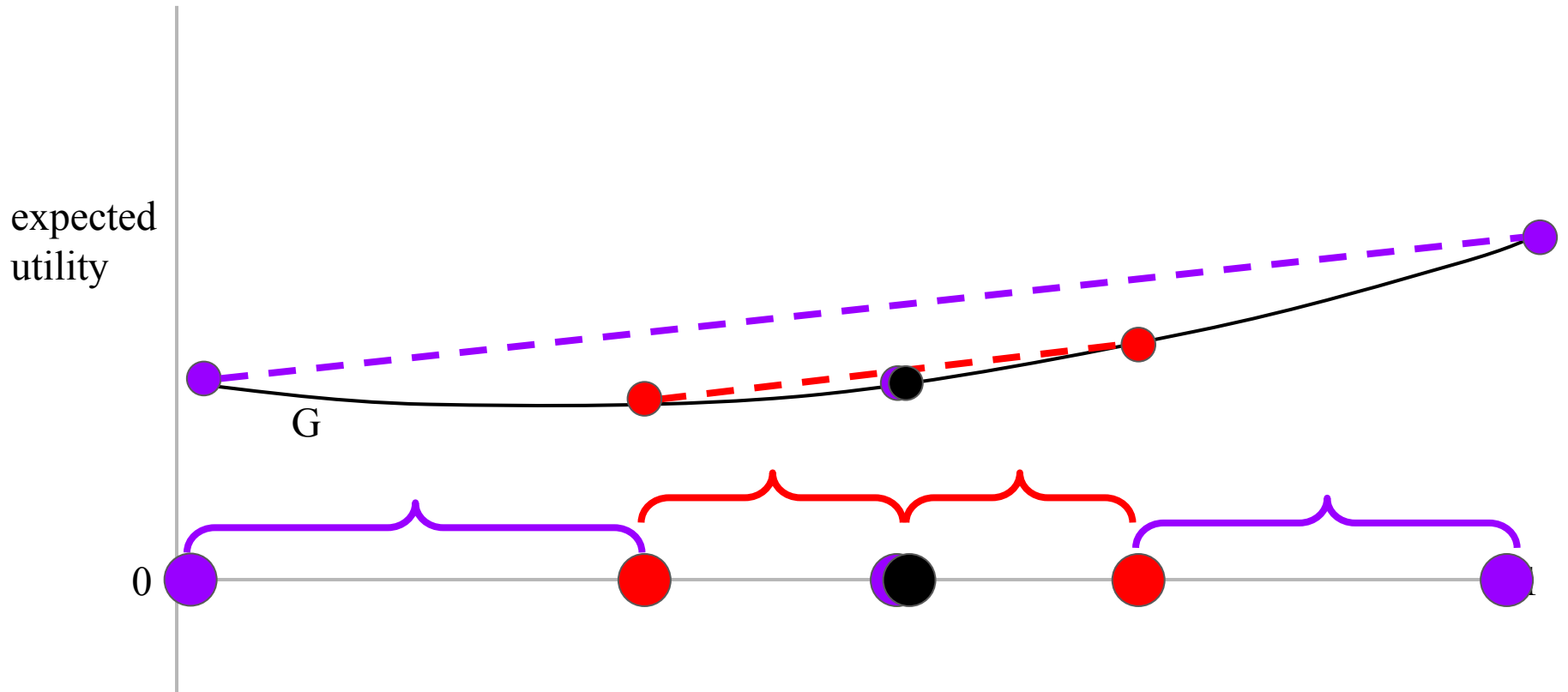
Complements are robust

- For some signal structures, it is **difficult or impossible** to design for substitutability
- Try it here!



Complements are robust

- To remove complementarity, we want to “flatten” G ...
- But we can only flatten it so far!



Thanks!

